

CONTRACTS AND AGREEMENTS

AGREEMENT

**Consideration Of And Action On Authorization Of A
Development Agreement By And Between The City
Of Sugar Land, Texas, And Sifi Networks Sugar
Land LLC, To Install, Operate, And Maintain A
Fiber Optic Network System**

Steve Budny

Director of IT, Data & Security

Introduction

- SiFi is proposing the development of an open access fiber-optic network infrastructure through City Right-of-Ways
- The non-exclusive open access network will be used by Internet Service Providers (ISP)s to deliver broadband internet access
- Full 100% fiber coverage across the entire City, including underserved areas
- Fully funded through private investment with no cost to the City
- Future use of the fiber-optic infrastructure by the City

Development Agreement

- 30 year agreement with 10 year extensions
- The larger of a quarterly payment (\$10,000) or a per connection fee (\$2.99) paid to City
- \$500,000 escrow account for damage and restoration
- 12-24 Months of construction planning
- 48 Months to complete full build out
- Construction through micro trenching and directional boring
 - Reduced impacts to parkways with minimized footprint
- Permits required for each stage of the build-out following City construction standards including stop work provisions
- Two 1000 sq ft sheds on City Right of Ways or City property

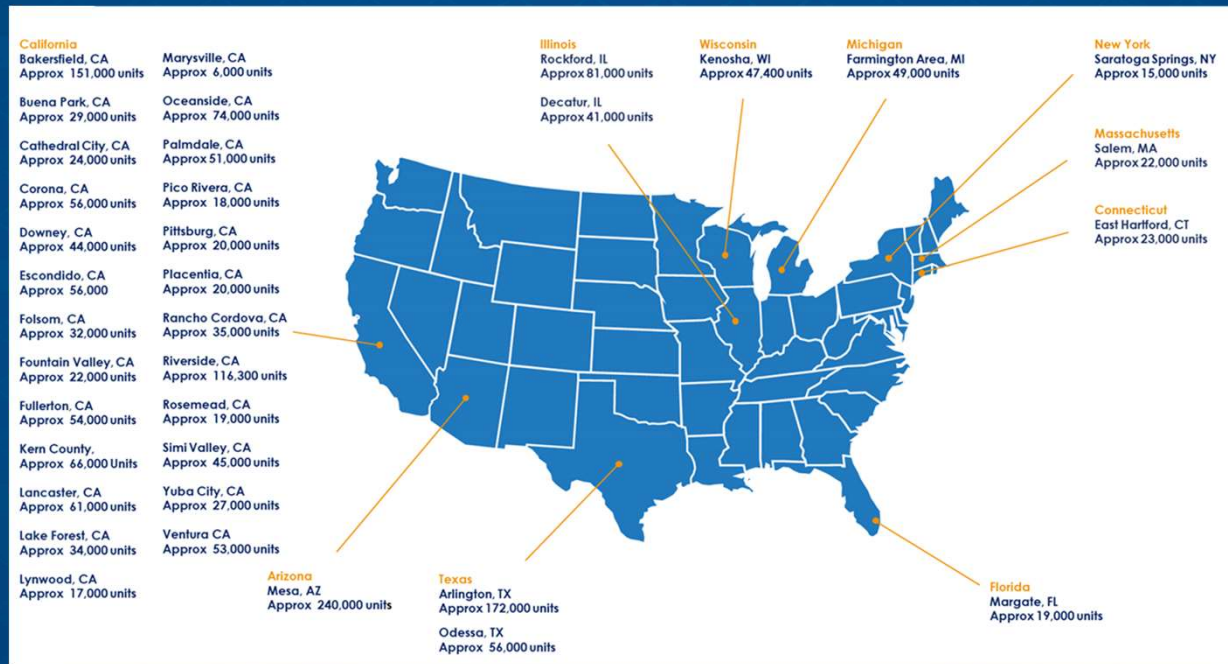


FiberCity® Networks
CITYWIDE DIGITAL ENABLEMENT

CITY OF SUGAR LAND *Texas*

FiberCity® Partnerships

2 Million+ Address



FiberCity® Community Engagement

Weekly Food Truck Eat and Greet



Community Events & Sponsorships



FiberCity® Community Awareness

Community information - Progress Website,
Leaflets, Business Cards and Door Hangers



SIMI VALLEY FIBERCITY
POWERED BY SIFI NETWORKS

Sifi Networks is privately funding, building and operating one of the world's fastest, most reliable fiber optic networks right here in Simi Valley.

The Simi Valley FiberCity® network will make service available to every home and business in the city, bringing the community more choice and competitive prices.

Your Internet Service Providers are GigabitNow and Flume Internet, who are highly experienced providers with excellent customer service, product offering and competitive pricing.

The network will facilitate Smart City applications and other next generation connectivity requirements, future proofing the community for generations to come!

Follow us for updates!

IT'S MORE THAN JUST A GIG!

- THE FIBERCITY® NETWORK BRINGS MORE THAN JUST A SUPERFAST CONNECTION TO HOMES AND BUSINESSES.
- IT'S PRIVATELY FUNDED BY SIFI NETWORKS
- IT'S AN OPEN ACCESS NETWORK FOR WIRELESS CARRIERS, CABLE PROVIDERS & ISPs
- IT ENABLES SMART CITY APPLICATIONS
- IT INCREASES CITY REVENUE
- IT IMPROVES HEALTHCARE & EDUCATIONAL SERVICES
- IT BOOSTS ECONOMIC DEVELOPMENT
- IT CLOSSES THE DIGITAL DIVIDE
- IT ENABLES THE INTERNET OF THINGS (IOT)

WEEKLY EAT & GREET EVENT
EVERY TUESDAY 5-7PM MEET OUR TEAM, HAVE YOUR QUESTIONS ANSWERED AND ENJOY A TACO ON US!

www.SimiValleyFiberCity.com



Welcome to SIMI VALLEY FIBERCITY

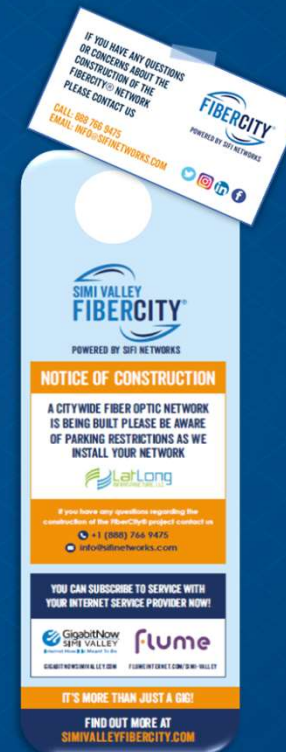
Find out who your internet service providers are

Your ADDRESS STATUS

Map showing service areas and status.

What is a FIBERCITY?

Find out more about FIBERCITY



SIMI VALLEY FIBERCITY
POWERED BY SIFI NETWORKS

NOTICE OF CONSTRUCTION

A CITYWIDE FIBER OPTIC NETWORK IS BEING BUILT PLEASE BE AWARE OF PARKING RESTRICTIONS AS WE INSTALL YOUR NETWORK

YOU CAN SURVIVE TO SERVICE WITH YOUR INTERNET SERVICE PROVIDER NOW!

GigabitNow SIFI VALLEY | Flume SIFI VALLEY

IT'S MORE THAN JUST A GIG!

FIND OUT MORE AT
SIMIVALLEYFIBERCITY.COM

IF YOU HAVE ANY QUESTIONS OR CONCERNS ABOUT THE CONSTRUCTION OF THE FIBERCITY® NETWORK PLEASE CONTACT US
CALL 888 786 9475
EMAIL: info@sifinetworks.com

FiberCity® Community Advertising



FiberCity® In The Media

**PSSST... DID YOU
KNOW A CITYWIDE,
10 GIG FIBER
NETWORK IS COMING
TO SIMI VALLEY?**

SCAN THE QR CODE TO FIND
OUT WHO YOUR INTERNET
SERVICE PROVIDERS ARE, OR VISIT
SIMIVALLEYFIBERCITY.COM



ONE NETWORK FOR ALL

WE'RE BUILDING A FIBER OPTIC NETWORK CITYWIDE TO:

- BRING SUPERFAST INTERNET TO EVERYONE IN KENOSHA, HELPING TO CLOSE THE DIGITAL DIVIDE
- SECURE KENOSHA'S DIGITAL FUTURE. THIS ONE NETWORK IS ALL THE CITY WILL EVER NEED
- THE NETWORK WILL ENABLE SMART CITY APPLICATIONS FOR GREATER EFFICIENCIES
- WILL BOOST THE LOCAL ECONOMY AS NEW BUSINESSES ARE ATTRACTED TO THE CITY

REGISTER YOUR INTEREST TODAY! KENOSHAFIBERCITY.COM



**A FIBER OPTIC NETWORK IS NOW BEING
BUILT CITYWIDE. ONE NETWORK FOR ALL!**

REGISTER YOUR INTEREST TODAY!

FiberCity® Private Investment Outcome

- ✓ **Multimillion** dollar private investment with \$0 cost to the city
- ✓ Residential and Business **choice**, **competition**, and **affordable** pricing
- ✓ **10 Gigabit symmetrical** broadband connectivity to residential homes
- ✓ FiberCity® Aid **supporting disadvantaged families** throughout the city
- ✓ Citywide **Open Access platform** driving innovation
- ✓ **Local** employment for the construction and maintenance of the network
- ✓ Remove the **digital divide** & drive **equality** through accessibility
- ✓ Connect any municipal facility to the more than **900-mile** fiber network

City Expected Outcomes

- **100% full fiber-optic coverage within the City limits**
 - Including currently underserved areas
- **Choice of Internet Service Providers (ISP)s**
 - New + Existing
- **Increased competition in the marketplace**
 - Cost reductions
 - More service options
 - Improved quality of service and delivery
- **Future use of the fiber-optic infrastructure by the City**
 - Private wide area network
 - Fees paid for this service are expected to offset revenue from SiFi

CLARIFYING QUESTIONS FOR STAFF

COUNCIL MOTION & DISCUSSION