



Trafficware Group, Inc.  
 522 Gillingham Lane  
 Sugar Land, TX 77478  
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 customer@trafficware.com  
 www.trafficware.com

Quote #: 1711-TX108BI - Rev A  
 Regarding: Enhanced Vehicle Detection  
 Contact name: James Turner  
 Contact Company: City of Sugar Land  
 Contact fax/email: JTURNER@sugarlandtx.gov

Date of quote: December 21, 2017

Please read notes carefully:

This quotation is based upon quantities referenced in "By Intersection" spreadsheet. Quotation is for equipment only although does include intersection POD placement design assistance by Trafficware.

TRAFFICWARE IS PLEASED TO OFFER A FIVE YEAR WARRANTY FOR PRODUCTS ORDERED ON THIS QUOTATION

| Quantity                                         | DESCRIPTION                                                  |                                 | \$ / EACH       | \$ / TOTAL           |
|--------------------------------------------------|--------------------------------------------------------------|---------------------------------|-----------------|----------------------|
| 52                                               | <b>POD Access Point Kit - (less OMNI antenna components)</b> |                                 | \$2,264.00      | \$117,728.00         |
|                                                  | Includes the following:                                      |                                 |                 |                      |
|                                                  | Access Point with 3 Radio's                                  | Trafficware Part #50284-2003    |                 |                      |
|                                                  | Access Point Connector Kit                                   | Trafficware Part #50284-5000    |                 |                      |
|                                                  | Mounting Bracket for Access Point, 120"                      | Trafficware Part #9201-3009-120 |                 |                      |
|                                                  | 1/4" Washer, Mounting Hardware (4)                           | Trafficware Part #2845-9211SS   |                 |                      |
|                                                  | Nut, 1/4-20, Mounting Hardware (4)                           | Trafficware Part #2844-9211SS   |                 |                      |
| 26                                               | <b>Rack mount POD Base Station Kit</b>                       | Trafficware Part # 50311-2100   | \$3,250.00      | \$84,500.00          |
|                                                  | Includes the following:                                      |                                 |                 |                      |
|                                                  | Rack Base Station                                            |                                 |                 |                      |
|                                                  | Power Panel, Pod System                                      |                                 |                 |                      |
|                                                  | Cabinet antenna 2.4GHz                                       |                                 |                 |                      |
| 26                                               | <b>EIA-485 Lightning Suppression</b>                         | Trafficware Part #50284-6000    | \$ 320.00       | \$ 8,320.00          |
| 25                                               | <b>Large Panel Antenna kits</b>                              | Trafficware Part #50287-2000    | \$650.00        | \$16,250.00          |
|                                                  | 16" Panel Antenna, 900 MHz                                   |                                 |                 |                      |
|                                                  | RF Cable, 6 Ft.                                              |                                 |                 |                      |
|                                                  | Antenna Mounting Bracket                                     |                                 |                 |                      |
|                                                  | Pelco astro bracket                                          |                                 |                 |                      |
|                                                  | 3' Pole                                                      |                                 |                 |                      |
|                                                  | Lightning Protector, 900 MHz Antenna                         |                                 |                 |                      |
| 25                                               | <b>Small Panel Antenna kits</b>                              | Trafficware Part #50398-2000    | \$665.00        | \$16,625.00          |
|                                                  | 8" Panel Antenna, 900 MHz                                    |                                 |                 |                      |
|                                                  | RF Cable, 6 Ft.                                              |                                 |                 |                      |
|                                                  | Antenna Mounting Bracket                                     |                                 |                 |                      |
|                                                  | Pelco astro bracket                                          |                                 |                 |                      |
|                                                  | 3' Pole                                                      |                                 |                 |                      |
|                                                  | Lightning Protector, 900 MHz Antenna                         |                                 |                 |                      |
| 586                                              | <b>Valence POD Sensor - includes clamshell</b>               | Trafficware Part # 50285-2000   | \$525.00        | \$307,650.00         |
| 586                                              | <b>Valence POD Sealant - 2 Part Epoxy</b>                    | Trafficware Part # 9000-2000    | \$35.00         | \$20,510.00          |
|                                                  |                                                              |                                 | <b>SUBTOTAL</b> | <b>\$571,583.00</b>  |
| <b>Discount - if order received by 1/31/2018</b> |                                                              |                                 |                 | <b>(\$48,584.56)</b> |
|                                                  |                                                              |                                 | <b>TOTAL</b>    | <b>\$522,998.45</b>  |

Notes: • Please make all purchase orders out to Trafficware Group, Inc.

- Terms: • QUOTE VALID FOR 45 DAYS.
- ALL QUOTES SUBJECT TO CREDIT APPROVAL.
  - DELIVERY 60 - 90 DAYS AFTER RECEIPT OF ORDER, FOR STANDARD ITEMS.
  - CREDIT APPROVAL DELAYS MAY ADVERSLEY AFFECT STANDARD DELIVERY TIMES.
  - TERMS NET 30 DAYS.
  - PRICES ARE IN US FUNDS.
  - FREIGHT - FOB ORIGIN / FREIGHT INCLUDED

- ALL ITEMS SUBJECT TO APPLICABLE TAXES. IF TAX EXEMPTION APPLIES PLEASE FURNISH NUMBER OR RESALE CERTIFICATE WITH PURCHASE ORDER.
- THIS QUOTATION IS FOR EQUIPMENT ONLY. QUOTE DOES NOT INCLUDE TRAINING OR TURN-ON ASSISTANCE, UNLESS STATED
- CANCELLED ORDERS ON STANDARD ITEMS ARE SUBJECT TO A 25% RESTOCKING FEE. RESTOCKING FEE FOR CANCELLED ORDERS ON SPECIALTY ITEMS MAY BE HIGHER.
- PLEASE SEND ALL PO'S TO [CUSTOMERCARE@TRAFFICWARE.COM](mailto:CUSTOMERCARE@TRAFFICWARE.COM)

We appreciate your business. Kindest regards,



**Compliance:**

Customer represents and warrants that, in connection with the marketing, sales and distribution of Trafficware Products, customer has complied and will comply with all applicable laws, including but not limited to: (1) anti-corruption laws (such as the U.S. Foreign Corrupt Practices Act) that prohibit directly or indirectly giving, offering, promising, requesting or accepting anything of value for the corrupt purpose of gaining a commercial benefit or advantage; and (2) U.S. export control and sanctions laws that regulate the disposition of U.S. -origin goods, software and technology

**Statement of Warranty**

Trafficware Group, Inc. hereinafter referred to as "the company," warrants that all products manufactured by the company will be shipped from its place of manufacture in merchantable quality, and that it will, at the company's option, either replace or repair such products found to be defective in materials or workmanship within one (1) year from the date of shipment, unless expressly quoted otherwise. Damages or defects incurred after the product has left the company, or while in transit to the customer, are not encompassed by the warranty. All company warranties are expressly conditional based on proper installation, operation, and maintenance by the purchaser.

This warranty does not apply with respect to damage to any controller due to ordinary wear and tear, misuse, or abuse - intentional or otherwise - acts of God, forces of nature, or to products that have been repaired or modified by persons not authorized by the company such that, in the company's sole judgment, the design or operational reliability of such product has been compromised. Furthermore, this warranty does not extend to incidental or consequential damages of any kind, whether the product is used properly or not.

All requests for repair shall be directed first to the distributor (if applicable) and then to the company. If the equipment is to be returned for service and/or repairs, the purchaser must obtain a Return Authorization number from the company.

When returning equipment, the purchaser must indicate the model number, serial number, Return Authorization number, and a statement indicating the particular problem with the product. All products must be shipped FOB 522 Gillingham Lane, Sugar Land, TX 77478. In the event of shipping damage, the customer will be responsible for filing a claim with the freight carrier.

The company's sole liability and responsibility, and the purchaser's exclusive remedy shall be the repair or replacement, at the company's option, of the part or parts not conforming to the warranty. This warranty replaces and supersedes all other warranties, expressed or implied, including the implied warranty of merchantability or fitness for a particular purpose.