

4.0 Cost Proposal

Trafficware's pricing for our adaptive system is the most competitive in the industry. For CoSL, SynchroGreen highly leverages current CoSL investments to provide maximum value and exceptional adaptive operations.

Item C is specific to SynchroGreen and provides free feature updates to the SynchroGreen controller and server software and also ongoing technical support for adaptive operations. This service is priced on a per intersection basis. With this proposal year 1 is included at no additional charge, years 2 and 3 are at a discounted rate of \$500 per SynchroGreen intersection per year. If Sugar Land is unable to renew the SMA, the license remains in effect and the software will continue to operate, however, other benefits of the SMA will be limited until renewal.

Item	Description	Quantity required	Unit Price	Total Price
A	SynchroGreen intersection licenses	20	16,500	\$330,000.00
	Sugar Land system discount if ordered prior to 1/31/2018	20	-(3,000)	-\$60,000.00
B	SynchroGreen Intersection set-up	20	1,600	\$32,000.00
C	Annual SynchroGreen SMA fee – three years (initial year included at no cost)	40	500	\$20,000.00
D	SynchroGreen Training – 12 hours	1	2,000	\$2,000.00
	TOTAL PROJECT INVESTMENT			\$324,000.00